

NEW CUSTOMER PACKET



Providing conventional and organic produce, fresh squeezed juices, and specialty items to Western North Carolina restaurants since 1984.

Mountain Food Products

WNC Farmers Market
570 Brevard Rd, Unit B
Asheville, NC 28806

Phone: (828) 255-7630

Fax: (828) 254-7773

orders@mountainfoodproducts.com

MOUNTAIN FOOD PRODUCTS

(Located at the WNC Farmers Market)

Who We Are

Since 1984, Mountain Food Products has grown by supporting the local community. Ron Ainspan, the owner, is a strong advocate of the local farming community, and brings its fresh fruits and vegetables to restaurants and institutions in Western North Carolina.

Getting Started

The first thing to do is to fill out the necessary customer information forms (2) found in the back of this package and return them to the bookkeeping department. This will expedite getting you into our system so that we can establish terms and start delivering to you right away. See the Contact Sheet in this package for phone numbers and mailing address.

Setup Your Account for Payment Terms

All new customers are setup as COD unless otherwise specified. Other terms established can be either NET 7 or NET 30. We accept either cash or check payments, which can be either mailed or sent along with the driver.

Delivery Schedule

We deliver in Asheville city limits on Monday through Saturday. See below for our delivery schedule in outlying areas. We do not make deliveries on Sunday.

	Mon	Tues	Wed	Thurs	Fri	Sat
Asheville	X	X	X	X	X	X
Weaverville	X		X		X	
Black Mountain/Swannanoa		X			X	
Hendersonville (<i>south of airport</i>)	X	X		X	X	
Brevard/Etowah/Horseshoe		X			X	
Saluda	X			X		

Placing Your Order

You may call in your orders 24 hours a day by leaving a message on our voicemail at (828) 255-7630. Please speak clearly and at a moderate speed so that we may write down your order as we listen. You may also email us your order at the following address: orders@mountainfoodproducts.com

Getting Set Up for Deliveries

In this fast-paced industry, we do our best to deliver the highest quality fruits and vegetables to you when you need it. There are a few things you can do to help us ensure prompt delivery:

- When ordering, please specify either “each” or “case” count
- For same-day *morning* delivery, place your order **before 7:00 am**
- For same-day *afternoon* delivery (in downtown Asheville only), place your order **by 10:00 am**
- Orders placed after 10:00 am will be delivered the next work day

Folks at Mountain Foods You May Want to Contact:

Accounts Receivable:	Marquita	(828) 255-8271 (office) marquita@mountainfoodproducts.com
Customer Relations:	Ron Josh aka Bob Jeff Meghan	(828) 255-7630 (828) 989-3657 (828) 255-7630 (704) 617-3330
Specialty Products:	Jason	(828) 255-7630
Organics:	Stacy	(828) 255-7630 stacy@mountainfoodproducts.com
Local Products:	Anne	(828) 255-7630 local@mountainfoodproducts.com

Mail Payments To: Mountain Food Products
PO Box 17247
Asheville, NC 28816

Streamlined Sales and Use Tax Agreement Certificate of Exemption

This is a multi-state form. Not all states allow all exemptions listed on this form. Purchasers are responsible for knowing if they qualify to claim exemption from tax in the state that would otherwise be due tax on this sale. The seller may be required to provide this exemption certificate (or data elements required on the form) to a state that would otherwise be due tax on this sale.

The purchaser will be held liable for any tax and interest, and possibly civil and criminal penalties imposed by the member state, if the purchaser is not eligible to claim this exemption. A seller may not accept a certificate of exemption for an entity-based exemption on a sale made at a location operated by the seller within the designated state if the state does not allow such an entity-based exemption.

- 1** Check if you are attaching the Multistate Supplemental form.
 If not, enter the two-letter postal abbreviation for the state under whose laws you are claiming exemption.
- 2** Check if this certificate is for a single purchase and enter the related invoice/purchase order # _____.

3 Please print

Name of purchaser _____			
Business address _____		City _____	State _____
			Zip code _____
Purchaser's tax ID number _____		State of issue _____	Country of issue _____
If no tax ID number, enter one of the following:	FEIN _____	Driver's license number/State issued ID number <i>state of issue number</i>	Foreign diplomat number _____
Name of seller from whom you are purchasing, leasing, or renting _____			
Seller's address _____		City _____	State _____
			Zip code _____

4 Type of business. Check the number that describes your business.

- | | |
|--|--|
| <input type="checkbox"/> 01 Accommodation and food services | <input type="checkbox"/> 11 Transportation and warehousing |
| <input type="checkbox"/> 02 Agricultural, forestry, fishing, and hunting | <input type="checkbox"/> 12 Utilities |
| <input type="checkbox"/> 03 Construction | <input type="checkbox"/> 13 Wholesale trade |
| <input type="checkbox"/> 04 Finance and insurance | <input type="checkbox"/> 14 Business services |
| <input type="checkbox"/> 05 Information, publishing, and communications | <input type="checkbox"/> 15 Professional services |
| <input type="checkbox"/> 06 Manufacturing | <input type="checkbox"/> 16 Education and health-care services |
| <input type="checkbox"/> 07 Mining | <input type="checkbox"/> 17 Nonprofit organization |
| <input type="checkbox"/> 08 Real estate | <input type="checkbox"/> 18 Government |
| <input type="checkbox"/> 09 Rental and leasing | <input type="checkbox"/> 19 Not a business |
| <input type="checkbox"/> 10 Retail trade | <input type="checkbox"/> 20 Other (<i>explain</i>) _____ |

5 Reason for exemption. Check the letter that identifies the reason for the exemption.

- | | |
|---|--|
| <input type="checkbox"/> A Federal government (<i>department</i>) _____ | <input type="checkbox"/> H Agricultural production # _____ |
| <input type="checkbox"/> B State government (<i>name</i>) _____ | <input type="checkbox"/> I Industrial production/manufacturing # _____ |
| <input type="checkbox"/> C Tribal government (<i>name</i>) _____ | <input type="checkbox"/> J Direct pay permit # _____ |
| <input type="checkbox"/> D Foreign diplomat # _____ | <input type="checkbox"/> K Direct mail # _____ |
| <input type="checkbox"/> G Resale # _____ | <input type="checkbox"/> L Other (<i>explain</i>) _____ |

6 Sign here. I declare that the information on this certificate is correct and complete to the best of my knowledge and belief.

Signature of authorized purchaser _____	Print name here _____	Title _____	Date _____
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PH (828) 255-7630
 FAX (828) 254-7773
 (800) 369-7007
 orders@mountainfoodproducts.com

Pack Sizes and Partial Case Splits

WNC Farmers Market
 PO Box 17247, Asheville, NC 28816

Mountain Food Products

VEGETABLES				DRIED FRUITS - CASE PRICE			
Asparagus: 11 x 1#	1/2 bunch	Horseradish	#	Potatoes:		Dried Apples 10#	#
Standard 28#	--	Jicama 20#	1/2 #	A Red 50#	--	Dried Apricots 10#	#
White 11#	--	Leeks 12 ct	1/2 each	B Red 50#	1/2 #	Dried Blueberries 10#	#
Avocado: 70 ct Cal.	--	Lettuces: Bibb 12 ct	--	Idaho	50 c --	Dried Cherries 10#	#
60 ct Cal.	1/2 each	Iceberg 24 ct	1/2	60 ct	--	Dried Cranberries 10#	#
48 ct Cal.	--	Green Leaf 24 ct	1/2 each	70 ct	--	Dried Currants 10#	#
Beans:		Romaine: 24 ct	1/2	80 ct	--	Dried Dates 11#	#
Snap 1 bush.	1/2 #	Romaine Hearts: 48 ct	--	90 ct	1/2 #	Dried Figs 10#	#
French Beans 5#	--	Spring Mix 3#	--	100 ct	--	Gold Raisins 10#	#
Trim Grn Bean 10#	--	Spring Mix 3# ORG	--	Yukon Gold "A" 50#	--		
Beets: Red 25 #	1/2 #	Spring Mix 5x3#	--	Yukon Gold Prem. 50#	1/2 #		
Gold 25#	1/2 #	Leafy Specialties:		Fingerling 50#	1/2 #		
Bok Choy: 65#	1/2 #	Baby Arugula 2x1.5#	1/2 bag	Purple Potato 50#	--		
Baby Bok Choy 35#	--	Belgian Endive 10#	--	Yams Jumbo Miss 40#	--		
Broccoli: 14 ct	1/2 each	Escarole	--	Yams Jumbo NC 40#	1/2 #		
Crowns 20#	--	Fancy Lettuce Mix: 24ct	--	Yams #2 40#	--		
Broccolini 18ct	--	Frissee 3#	--	Yam, Jamaican (Name)	--		
Brussel Sprouts 25#	1/2 #	Microgreens: 8 oz.	--	Radish 30x6oz	1/2 each		
Cabbage:		Radicchio 9 ct	--	Rapini (Broc. Rabe)	--		
Green 50#	1/2 #	Watercress 12 ct	--	Rutabaga 50#	1/2 #		
Red 50#	1/2 #	Mushrooms:		Salsify 11#	1/2 each		
Savoy 50#	1/2 #	3# Special	--	Shallots: Whole 5#	5# #		
Carrots:		Button 10#	--	Peeled 5#	each		
Jumbo 50# East	--	Medium 10#	--	Snow Peas 10#	1/2 --		
Cello 10x5# bag	1/2 each	Sliced 10#	--	Spinach:			
Mini Cello 20x1#	1/2 each	Lg (Silver Dollar) 10#	--	Teen 10# (4x 2.5#)	1/2 each		
Table carrot ORG 25#	--	108 ct Lg mushroom	--	Baby Spinach 3#	--		
Juice carrot ORG 25#	--	Cremini 10#	--	Baby Spin 3# ORG	--		
Peeled Baby Crt w/tops 5#	--	Enoki 1 doz	1/2 each	Sprouts:			
Cauliflower 12 ct.	1/2 each	Oyster 3# LOCAL	--	Alfalfa 12 pt	1/2 each		
Celery 30/36 ct Cal.	1/2 each	Portobello 5#	--	Clover 6 pt	--		
Celery Root 10#	1/2 #	Portobello Caps 5#	--	Clover 10# bulk	--		
Cilantro 60 ct. Mex.	1/2 each	Shiitake 3#	--	Crunchy 6 pt	--		
Corn Yellow 1 bu.	1/2 each	Nappa Cabbage 70#	1/2 #	Mung bean 5#	--		
Cucumber 40#	1/2 #	Okra 1/2 bu	--	Squashes:			
European 12 ct.	1/2 each	Onions:		Acorn 35#	1/2 #		
Pickler - Lg 40#	--	Jumbo Yellow 50#	1/2 #	Butternut 35#	1/2 #		
Pickler - Sm 40#	--	Red Onion 25#	1/2 #	Spaghetti 35#	1/2 #		
Daikon 40#	1/2 #	Green Onion 48 ct	1/2 each	Chayote 15#	1/2 #		
Eggs: 15 dz Grade A Lg.	--	Colossal Onion 50#	--	Yellow 1/4 bu.	--		
15 dz ungr LOCAL	each	Cippolini Onion 10#	--	Zucchini med 1/2 bu.	--		
Eggplant 1 1/9 bu	1/2 #	Pearl Onions 12x10oz	1/2 each	Zucchini fncy 1/2 bu.	--		
Chinese Eggplant	--	Vidalia Onions 25#	1/2 #	Sugar Snap Peas 10#	--		
Fennel 12 ct	1/2 each	Parsley: Curly 60 ct	1/2 each	Tomatillos:			
Garlic Whole, 30#	1/2 #	Italian/Flat-leaf 30 ct	1/2 each	Bushel 40#ish	10# #		
Peeled Zesty 5#	each	Parsnips 20#	1/2 #	Tomatoes: Large 25#	1/2 #		
Peeled case - 4x5#	1/2 each	Peppers SWEET:		Roma 25#	1/2 #		
Peeled 3#	each	Green Bell 1 1/9 Bu	1/2 #	XLG 25 #	--		
Peeled case - 6x3#	1/2 each	Red Bell 1 1/9 Bu	1/2 #	Cherry 12 pt	1/2 each		
Ginger 30# Chinese	1/2 #	Yellow Bell 1 1/9 Bu	1/2 #	Grape 12 pt	1/2 each		
30# Brz/Co.Rica	--	Peppers HOT:		Green 25#	1/2 #		
Greens:		Jalapeno bushel	10# #	Heirloom 25#	1/2 #		
Chard: Red 12 ct.	--	Jalapeno 10#	#	Yellow 25#	--		
Collards S.East	--	Anaheim 10#	#	Turnips 25#	1/2 #		
Kale: S.East 1.35 bu	--	Poblano 10#	#	Yucca 40#	1/2 #		
		Serrano 10#	#				
		Habanero 8#	#				
		Plantain 50#	1/2 #				

DRIED FRUITS - CASE PRICE

Dried Apples 10#	#
Dried Apricots 10#	#
Dried Blueberries 10#	#
Dried Cherries 10#	#
Dried Cranberries 10#	#
Dried Currants 10#	#
Dried Dates 11#	#
Dried Figs 10#	#
Gold Raisins 10#	#

SHELLED NUTS - CASE PRICE

Almonds 10#	#
Cashews 10#	#
Hazelnuts 10#	#
Pecans 10#	#
Pine Nuts 11#	#
Pistachios 10#	#
Pumpkin Seeds 10#	#
Sunflower Seeds 10#	#
Walnuts 10#	#

EDIBLE FLOWERS

Orchid 100 ct	no splits
Edible Flower Mix 100ct	no splits

SEASONAL

Sunchokes 10#	1/2 #
Pomegranate 22 ct.	1/2 each
Chestnuts	#
Clementine 5#	--
Meyer Lemon 10#	--
Cranberry 24x12 oz	1/2 each

SOY PRODUCTS

Tofu 12x1# pkg	1/2 each
Bucket 27#	--
Bucket 27# ORG	--
Tempeh ORG 5x2lb.	1/2 each
Smiling Hara 7x1.5#	--

PRE-CUTS

Cole slaw , shred 4x5#	1/2 each
Chopped Collards 10#	--
Grn or Red Leaf Crowns	--
Romaine Crowns	--
Chopped Rom. Blend 20	--
Shredded Lettuce 20#	--
Shredded Carrot 4x5#	1/2 each
Shred Red Cabbage 4x5:	1/2 each

FRUITS

Apples:		Cantaloupe 12 ct	1/2 each	Mango	1/2 each
Fuji	1/2 #	Coconuts 40 ct	1/2 each	Oranges:	
Red Del. 100ct xFcy	1/2 #	Grapes:		80/100 ct Fla.	--
Gold Del. 88ct xFcy	1/2 #	Red seedless 9x2#	1/2 2#	88 ct. Calif. Choice	1/2 each
Granny 88ct Fancy	1/2 #	White seedless 9x2#	--	88 ct. Calif. Fcy	--
Apples - 125 ct.	1/2 #	Grapefruit: Red 36/40 ct	1/2 each	Pear: Green	1/2 #
		Honeydew: 5/6 ct	1/2 each	Bosc	1/2 #
Banana 40#	1/2 #	Kiwi 36 ct	1/2 each	Pineapple: Gold 7ct	1/2 each
Berries:		Lemons:		Starfruit	--
Blackberry 12 ct	1/2 each	10#	--	Watermelon: seeded	each
Blueberry 12 ct. Fla.	1/2 each	95/115 ct Mex	--	seedless lg.	each
Raspberry 12 ct	1/2 each	165 ct Cal	1/2 each		
Straw. 8x1#	1/2 each	200 ct Cal Fcy	--		
		Limes:			
		10#	--		
		150 ct.	1/2 each		

HERBS

12 bunches = 1#, 3 bunches = 1/4#	
Basil 1#	1/2 bunch
Chervil 1#	1/2 bunch
Chives 1#	1/2 bunch
Dill 1#	1/2 bunch
Lemongrass 1#	#
Marjoram 1#	--
Mint 1#	1/2 bunch
Oregano 1#	1/2 bunch
Rosemary 1#	1/2 bunch
Sage 1#	1/2 bunch
Tarragon 1#	1/2 bunch
Thyme 1#	1/2 bunch

FRUIT JUICES

Apple Cider: 4x1 gal	1/2 each
9x1/2 Gal	--
6x 1.5 Liter	--

Fresh Squeezed Juices

Orange Juice 4x1 gal	1/2 each
Orange Juice 9x1/2 gal	1/2 each
Lemon Juice 30x1qt	1/2 each
Lime Juice 30x1qt	1/2 each

1/2 half case split available
 (\$.75 split case charge)
 # sold by the pound
 each or bunch = sold by the piece
 *all case weights are approximate